

## MOGO Conversions

This document explains what data is converted to Open Dental and each practice's cleanup and setup responsibilities. Review this document, sign below to acknowledge you understand it, and then scan and email it to a conversion specialist with the Pre-Conversion Document before the final conversion.

FEES FOR A MOGO CONVERSION		
Test Data Conversion	FREE	
Final Data Conversion	\$800	
Conversion of Scanned Documents and Patient Pictures	\$1000 - \$2000	
Open Dental Support (basic)	\$159 per month per location or office (up to 3 providers)	
Online Training	\$50 per hour	
<b>Other Products or Services to Consider</b>		
<ul style="list-style-type: none"> <li>- Digital imaging / x-ray software</li> <li>- Clearinghouse / NEA Fast Attach</li> <li>- Credit card processing</li> <li>- eServices</li> </ul>	<ul style="list-style-type: none"> <li>- EHR Incentive Program</li> <li>- Automated reminders, online scheduling, etc.</li> <li>- Insurance benefit information</li> <li>- Other supplemental services</li> </ul>	
**** Have your x-ray solution in place by your final conversion date ****		
What IS converted?		
<p>Family information</p> <ul style="list-style-type: none"> <li>• Patient info (name, contact info, age, status, gender, SSN, provider, etc.)</li> <li>• Patient insurance plans</li> <li>• Benefits (auto-generated 100/80/50)</li> <li>• Recall (auto-generated)</li> <li>• Referrals</li> </ul> <p>Appointment information</p> <ul style="list-style-type: none"> <li>• Appointments</li> <li>• Operatories</li> </ul>	<p>Chart information</p> <ul style="list-style-type: none"> <li>• Procedures</li> <li>• Procedure code fees</li> <li>• Perio chart</li> <li>• Diseases / medical alerts</li> <li>• Notes</li> </ul> <p>Account information</p> <ul style="list-style-type: none"> <li>• Beginning balances (for most families)</li> <li>• Claims</li> <li>• Pending claims</li> <li>• Payments</li> <li>• Adjustments</li> </ul>	<p>Other</p> <ul style="list-style-type: none"> <li>• Providers</li> <li>• Employees</li> <li>• Employers</li> <li>• Fee schedules</li> <li>• Insurance carriers</li> <li>• Insurance plans</li> </ul>
What is NOT converted?		
<p>* <b>We do not convert x-rays.</b> You need to identify a new x-ray solution. For a list of digital imaging programs we bridge to, see <a href="#">Program Bridges</a>.</p> <p>* <b>We do not convert forms, autonotes, treatment plans (not to be confused with treatment planned procedures), or custom recall intervals.</b></p>		
Additional Information		
<p><b>Claims:</b> Although claims are converted from MOGO to Open Dental, there is no guarantee that the claim information is accurate. After the conversion, check all pending claims before receiving insurance payments into those claims. Also, insurance-related reports may differ slightly between Open Dental and MOGO.</p>		
<p><b>Hygiene appointments:</b> After setting up providers and operatories, contact Open Dental to run a hygiene query that automatically associates the correct provider (dentist and hygienist) to future appointments.</p>		

**Income transfers:** Open Dental associates payments with individual patients who had work done. This can result in individual family members having offsetting negative and positive balances, even if the family balance is 0.

- **For family balances that are 0 at the time of conversion** we automatically create conversion payment transfers to make patient balances 0. (We do this so you don't have to manually transfer amounts). A line item will show in the account. These payments will also show in the Production and Income report if the date range includes the conversion date, resulting in inaccurate numbers.
- **For family balances that are not 0 at the time of conversion** (they show on the Aging of A/R report), we do not create automatic conversion payment transfers. Instead, your staff will have to manually create income transfer payments as payments are made and family balances reach 0. This will reallocate the funds among family members and providers so individual balances become 0. Make sure to back date these income transfer payments to the date of the conversion so they do not affect reports. See [Income Transfers](#).

**Adjustment to Insurance Benefit:** For each patient with insurance, add an adjustment to insurance used to reduce the benefit remaining amount (Adjustments to Insurance Benefits on the [Edit Insurance Plan window](#)).

**Reports:** Do not run reports in Open Dental for historical information. Run historical reports in MOGO through the date of the conversion. Open Dental reports will accurately reflect information entered the day after the final conversion and forward.

By signing below, I acknowledge that I understand what data is / is not converted from MOGO to Open Dental. I also understand my practice's responsibilities after the final conversion.

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Print Name, Job Title

Signature

Date

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Practice Name

Doctor Name

Phone #